



An ICT Solutions Company  
Hokkaido Telecommunication Network Co., Inc.

# CORPORATE PROFILE

**Ho**kkaido  
**T**elecommunication  
**Net**work Co., Inc.

HOTnet was coined as an acronym for our company name, Hokkaido Telecommunication Network Co., Inc. This name embodies our desire to provide services that contribute to the innovation and evolution of our customers' businesses as well as Hokkaido's development by offering telecommunications networks and communication services that are always "HOT (latest)."

# Our Vision and Philosophy

**Based in Hokkaido,  
our company aims  
to create  
a prosperous society.**

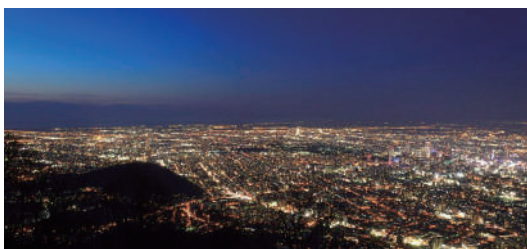
- Based in Hokkaido, our company aims to create a prosperous society by connecting various regions and facilitating heart-to-heart communication between different people at all times.
- We provide services that fulfill the needs of our customers by adopting their perspectives and taking on new challenges by our expertise and best ideas.
- We support a free and open workplace culture and constantly work to nurture and develop enterprising employees with the aim of creating a rewarding workplace where both our employees and their families can feel peace of mind.
- We carry out our corporate activities fairly and in compliance with existing laws, regulations, and ethical standards, and we will continue to act in a socially responsible manner as a corporate citizen.

## Company Information

**We are a telecommunications carrier  
that provides various Internet  
and network services as well as cloud services.**

High-speed, high-quality services provided  
through our own optical fiber network

An optical fiber  
network covering **20,000 km**

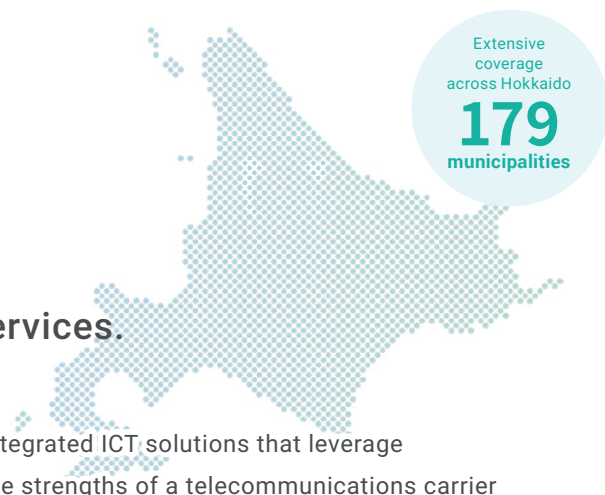


Integrated ICT solutions that leverage  
the strengths of a telecommunications carrier

Brand name of our integrated  
solution services: **S.T.E.P**



Extensive  
coverage  
across Hokkaido  
**179**  
municipalities



### ■ The HEPCO Group

A member of the HEPCO Group, HOTnet is an electric power-affiliated telecommunications carrier funded by Hokkaido Electric Power Co., Inc. As part of a group that offers various services ranging from energy supply, integrated facility design and implementation, electrification of residential properties, consulting, and ISP services, HOTnet's role is to deliver high-quality telecommunications services to customers in Hokkaido.

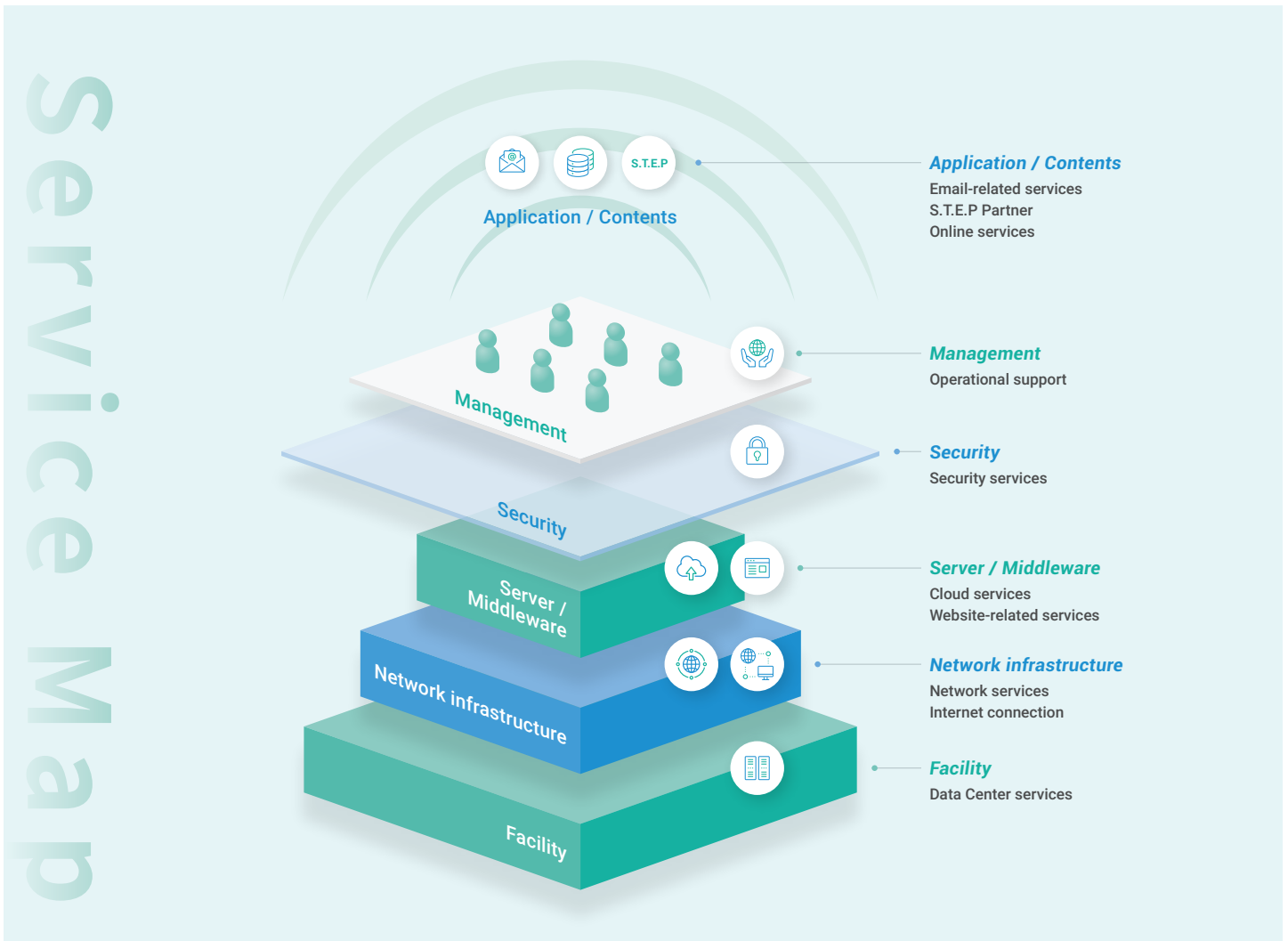
### ■ The PNJ Group

The PNJ (Power Nets Japan) Group comprises nine electric power-affiliated telecommunications carriers across Japan. The PNJ Group has established a nationwide network by connecting major cities via optical fiber. This network is operated and monitored round the clock throughout the year. Equipment specifications are standardized for all companies across the group, making it possible to provide one-stop services to customers.

# Overview of Services

Integrated solutions for IT systems across diverse service categories

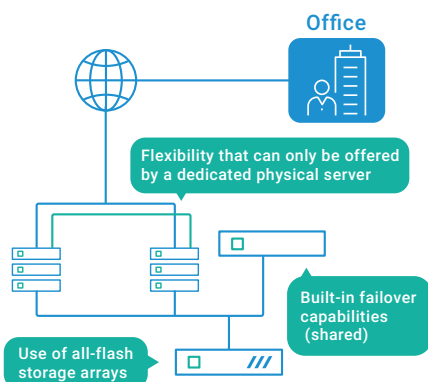
We provide a variety of services and network services to enhance our customers' business operations. By combining these various services, we seek to propose optimal integrated solutions for our customers.



## Leading service

A cloud service provided by a network operator

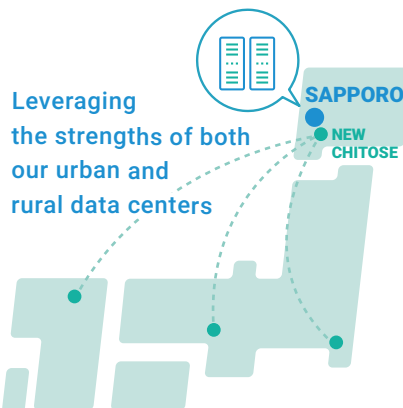
### S.T.E.P Private Cloud



A service that allows customers to use their dedicated cloud

A data center provided by a network operator

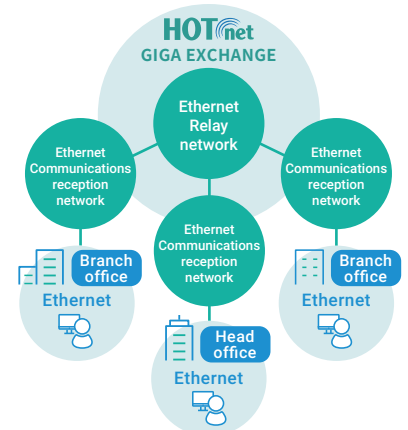
### S.T.E.P SAPPORO DATA CENTER



A data center that is more reliable, secure, and convenient

A network service provided by a network operator

### Our Ethernet network service, L2L



A wide-area Ethernet connection service that supports the construction of highly reliable networks

## Becoming a company that can contribute to our customers and society based on our vision of creating a better Hokkaido

Since it was established in 1989, HOTnet has been providing one-stop services that utilize its own optical fiber network as an information and communications services company that always prioritizes its customers based on its vision of creating a better Hokkaido. As a result of the ongoing development of our network, we can improve our telecommunications services to meet the needs of customers, our telecommunications services finally became available to every single municipality of Hokkaido in 2021. We are also committed to providing prompt and attentive support that can only be achieved by a company with roots in Hokkaido. We launched the S.T.E.P SAPPORO DATA CENTER in 2017 and are currently implementing our proposals for bringing our customers more reliable and secure housing and management services.

As all of you might know, innovation in information and communications services is growing rapidly, and the needs of our customers have become increasingly diverse. Against this backdrop, we will continue to work on improving the reliability of our optical fiber network services as a communications infrastructure provider that supports our society and economy. In addition, we plan to further expand our business in the area of solution services that address the needs of our customers, including data centers and cloud services, as well as play a role in contributing more broadly to our customers and to society. While we remain resolute in our vision of creating a better Hokkaido, we are also aiming to expand our services beyond Hokkaido to places such as the Tokyo metropolitan area. Through this process, we hope to further enhance our flexibility and expertise so that we can adapt appropriately to changes in the business environment, including advances in technology, and provide new value to our customers, thereby offering cutting-edge network solutions.

We will continue to be a company that cherishes interpersonal relationships and seeks to create a vibrant society.

This is the mission of HOTnet and the path we must pursue. We look forward to your continued support.

Hokkaido Telecommunication Network Co., Inc.

**Hiroaki Furugori, President & CEO**

<b>Company</b>	Hokkaido Telecommunication Network Co., Inc.
<b>Address of head office</b>	Tsukamoto Bldg. North-1, 2-5-3 Kita-1-jo Higashi, Chuo-ku, Sapporo-shi, Hokkaido 060-0031
<b>Date of Establishment</b>	April 1st, 1989
<b>Capital</b>	5.9 billion yen
<b>Purpose of enterprise</b>	<ol style="list-style-type: none"><li>1. Telecommunications business based on the Telecommunications Business Act</li><li>2. Construction and maintenance of telecommunications equipment and related facilities</li><li>3. Development, production, sale, and lease of equipment and software related to telecommunications and information processing</li><li>4. Consulting services related to the above items</li><li>5. All other business operations incidental or related to the above items</li></ol>
<b>Shareholder</b>	Hokkaido Electric Power Co., Inc.

